

MINISTRY OF TRADE AND INDUSTRY



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LIST OF ACRONYMS

MOTI	Ministry of Trade and Industry
PPME	Policy Planning, Monitoring and Evaluation
RSIM	Research, Statistics and Information Management
F & A	Finance and Administration
GITC	Ghana International Trade Commission
CEDECOM	Central Region Development Commission
PMU	Project Management Unit
iEPA	Interim Economic Partnership Agreement
AGOA	African Growth Opportunities Act
RTF	Rural Technology Facilities
CFTA	Continental Free Trade Agreement
TFA	Trade Facilitation Agreement
GEPA	Ghana Export Promotion Authority
BRCs	Business Resource Centres
GSA	Ghana Standards Authority
GPSDF	Ghana Private Sector Development Facility
NBSSI	National Board for Small Scale Industries
GFZB	Ghana Free Zones Board
GNPA	Ghana National Procurement Authority
GHEL	Ghana Heavy Equipment Limited
IBES	Integrated Business Establishment Survey
GTFC	Ghana Trade Fair Company
1D1F	One District One Factory
DPs	Development Partners
GoG	Government of Ghana
IGF	Internally Generated Fund
SMTDP	Sector Medium Term Development Plan

NDPC	National Development Planning Commission
OHCS	Office of the Head of Civil Service
VRA	Volta River Authority
ECG	Electricity Company of Ghana
MSEs	Micro and Small Enterprises
BACs	Business Advisory Centres
NES	National Export Strategy
AWPB	Annual Work Plan and Budget
DISTs	District Implementation Support Teams
REP	Rural Enterprises Programme
SMEs	Small and Medium Scale Enterprises
WTO	World Trade Organization
NVTI	National Vocational Training Institute
AfDB	African Development Bank
FDA	Food and Drugs Authority

EXECUTIVE SUMMARY

Introduction

The Ministry of Trade and Industry (MOTI) is one of the Ministries of the Government of Ghana established under the 1992 Constitution and the Civil Service Law. It is the primary Government agency with the overall mandate of formulating and developing trade and industry policies, supervising its implementation, monitoring and evaluation in Ghana.

Vision

The Vision of the Ministry is to establish Ghana as a major value added manufacturing, industrial and commercial hub in West Africa by the year 2025.

Mission

The mission of the Ministry is to develop a vibrant, technology-driven, liberalized and competitive trade, industrial and services sector that significantly contributes to inclusive and sustainable economic growth and employment creation, particularly involving mass mobilization of rural communities and other vulnerable groups including women.

Functions

The functions of the Ministry includes but not limited to the following:

- To formulate and harmonize policies that will ensure inter-sectoral collaboration in the implementation of trade and industrial policies, both at national and global levels.
- To improve entrepreneurial skills, technological capabilities and accessibility to credit and market.
- To develop programmes and activities for institutional capacity building to meet the challenges of the global market.
- To develop standards and quality systems to meet production requirements for local and international markets.
- To facilitate the development of the production base and expansion of cross border trade.

Policy Objectives of the Ministry

The objectives of the Ministry are set within the context of the 2017-2024 Coordinated Programme of Economic and Social Development Policies, to develop a vibrant, technology-driven, liberalized and competitive trade and industrial sector that significantly contributes to inclusive and sustainable economic growth and employment creation, particularly involving mass mobilization of rural communities and other vulnerable groups.

Organizational Structure

The Ministry maintains a well-defined and functional structure for its Directorates and Agencies to enhance performance and efficiency in the discharge of its services. These are Policy Planning, Monitoring and Evaluation, Research, Statistics, and Information Management, Trade, Industry, Human Resource Management, Finance and Administration and Regional Offices.

The Ministry also exercises oversight responsibility over the following Agencies, Public Boards, and State Owned Enterprises (SOEs). These are the Ghana Export Promotion Authority (GEPA), Ghana Standards Authority (GSA), Ghana National Procurement Agency Limited (GNPA), National Board for Small Scale Industries (NBSSI), Ghana Free Zones Authority (GFZA) Ghana International Trade Commission (GITC), Central Region Development Commission (CEDECOM), Gratis Foundation of Ghana, Ghana Trade Fair Company Limited (GTFC), Ghana Heavy Equipment Limited (GHEL), GIHOC Distilleries Company Limited, Volta Star Textiles Limited, and the Northern Star Tomato Company Limited.

The Ministry also maintains border post offices at Akanu, Aflao, Kpedze (Volta Region), Sehwi Wharf, Elubo, Kwamesekrom (Western Region), Gonokrom, Sampa, Osei Kwamekrom (Brong-Ahafo Region) and Bawku (Upper East Region).

KEY ACHIEVEMENTS

1. Management and Administration (Cross-Cutting Business Regulatory Reforms):

Following the improvement in Ghana's Doing Business rankings by six (6) places to 114th in Doing Business (DB) 2019, the institutional mechanisms for further progress were strengthened under the Business Regulatory Reform (BRR) Programme:

- Nine (9) Technical Working Groups (TWGs) covering nine (9) Doing Business Indicators commenced work on priority reforms to improve Ghana's performance in the DB Survey in 2020 (DB 2021 Report). Key areas of reforms underway targeted at improving trade facilitation at the Ports and improving processes for resolving insolvency, starting a business, obtaining construction permits, land title transfer and connecting electricity for industrial purposes.
- The following IT-enabled tools for transparency and inclusiveness in regulatory governance were developed:
 - i. A new Business Regulation Consultation Portal was developed as an interactive platform for MDAs to seek extensive feedback on business related policy, legislative and regulatory reforms, from the private sector and the public at large.
 - ii. Preparatory work was completed for the establishment of an Electronic Registry for Business Regulations which will provide free public access to business laws, legislations, regulatory notices, administrative directives, forms and fees.
 - iii. Forty (40) public officials were trained and equipped with skills in Regulatory Impact Assessment (RIA). This was intended to build capacity of Ministries to establish Regulatory Reform Units and undertake comprehensive impact analysis of new and existing regulations/policies that affect private sector competitiveness in their respective sectors.

2. Trade Development

A. Multilateral and Regional Trade

African Continental Free Trade Area (AfCFTA)

Ghana was selected in July 2019 by the AU Heads of State and Government to host the Headquarters of the African Continental Free Trade Area (AfCFTA) in Accra, after a successful bid process. In fulfilment of the bid requirements, Government is expected to provide permanent and secure accommodation for the Headquarters and

the official residence of the Director General (DG). The AfCFTA Secretariat is expected to become operational not later than 31st March 2020.

A 3-Day National Conference on harnessing the benefits of the AfCFTA in Ghana was successfully organized for over a 1,000 delegates consisting of Senior Policy Makers, Parliamentarians, the Business Community, Academia, Civil Society Organizations, Development Partners, Private Sector Operatives and the Media.

His Excellency the President of Ghana constituted an Inter-Ministerial Facilitation Committee to provide strategic direction and coordinate support for the implementation of the AfCFTA in Ghana. A National AfCFTA Coordinating Office was being established at MOTI to serve as a one-stop facilitation centre and information hub.

Economic Partnership Agreement (EPA)

The process begun towards finalizing the tariff dismantling calendar on the EPA. The first phase of implementation is expected to begin in 2020.

B. Export Diversification

To facilitate the diversification of products and markets for Ghanaian exports, the Ministry supported over 70 exporters to participate in various international fairs and expositions.

C. Ghana Export Promotion Authority (GEPA)

- 10 Ghanaian tertiary institutions were supported to participate in Student Recruitment Drive in Lagos, Abuja and Port Harcourt. In line with this, 985 enquiries were received.
- 10 companies and 4 export products associations participated in Fruit Logistica Fair, from the 6th to 8th February 2019 in Germany. Coconut value chain was emphasized by Ghana during the fair; hence there were several enquiries on coconut and its derivatives.
- 10 companies participated in special exhibition in Ethiopia to mark the Ghana @ 62 celebrations in Ethiopia, from the 8th to 10th March 2019 through collaborative effort between GEPA & Ministry of Foreign Affairs and Regional Integration and the Ghana Mission in Addis Ababa.
- 10 companies participated in Apparel and Textiles Sourcing event in Miami, USA, from 28-30th May 2019. Over \$750,000 worth of unconfirmed orders were received.

D. Ghana International Trade Commission (GITC)

i. Preparation of Four Legislative Instruments (L.Is):

Two Legislative Instruments on Antidumping and Customs Valuation (Dispute Settlement) Regulations were completed, Gazetted in June, 2019 and published. The remaining two on Safeguard Measures and Subsidy & Countervailing Measures Regulations have gone through the Office of Attorney-General's drafting stages and was ready to be subjected to stakeholder validations and parliamentary pre-laying.

ii. Adjudication (resolution) of Trade Petitions:

Five Trade petitions were received from Aluworks, Coca Cola Bottling (GH) Company, Ghana Cement Manufacturers Association, Steel Manufacturers Association of Ghana and Biscuit Manufacturers Association of Ghana. These

petitions were at various stages of the adjudication process with most of them being at the vetting and investigations stages.

iii. **Formulation of Operations Guidelines:**

The Commission developed a guide (form) for petitioners and operations manual for commissioners to facilitate the work of the Commission. Additionally, the Commission commenced the development of a web-based knowledge management portal with an online discussion tool and an electronic library. The inception phase was successfully completed.

iv. **Recruitments and operations of the commission**

The commission began the process to recruit staff for the Secretariat. In line with this, a Scheme of Service document for the Commission was developed developed in consultation with the Public Services Commission and the Management Services Division. Additionally, the Fair Wages and Salaries Commission completed work on the grades/compensations determinations. A request was therefore submitted to the Ministry of Finance for the Commission to be issued with financial clearance to enable it recruit staff.

3. Business Development and Promotion

A. Technology Transfer, Research and Product Development

During the period under review, the GRATIS Foundation trained 305 apprentices towards NVTI certification, 172 apprentices were trained towards TEU/NABTEX certification and 1,116 students from engineering institutions and master crafts persons were trained. Additionally, the Foundation also repaired and maintained 5,071 spare parts; and manufactured and repaired 216 equipment.

B. Micro and Small Business Development

2,583 new businesses were established and 4,685 new businesses were created across the country. 2,801 Business Development Programmes were organized for 38,577 MSMEs to improve their capacity during the period. The NBSSI also assisted 638 MSMEs to formalize their businesses through registration with the Registrar General's Department.

The Board collaborated with GIZ and trained 3,825 youth in Ashanti, Brong-Ahafo and Greater Accra Regions. The objective of the collaboration was to provide 4,800 Migrants and Potential Migrants with the needed skills to start or improve their existing businesses under the NBSSI – Youth Employment and Entrepreneurship programme and GIZ's "Entrepreneurship and Skills Development Training for Migrants and Potential Migrants Programme"

Again, the Board collaborated with the Ministry of Inner City and Zongo Development to implement one of its socio-economic and livelihood initiatives dubbed the "Zongo Cuisine Programme". The Program sought to empower small and medium scale businesses in the food industry towards sustainable development. Its main objective was to provide entrepreneurship, management, technical and productivity improvement training support to informal sector food vendors for improved competitiveness and market access leading to increased job creation and household incomes. Under this arrangement, a total of 765 Participants were trained.

C. Central Region Development

CEDECOM identified 1,200 acres of land at various districts in the Central Region for Light Industrial Zones. An International Investment Conference was successfully organized to woo private sector investment into the region. The Commission also identified Seven (7) resource potentials in the Region for the Ministry's flagship 1D1F Initiative and consequently prepared Five (5) resource plans for Twenty Two (22) MMDAs for the programme.

D. Rural Enterprise Programme (REP)

During the period under review, the REP trained 11,528 persons in business development skills. 5,942 persons were trained and supported as master crafts persons and apprentices. The Programme disbursed USD \$146,566 to 182 clients as matching grants. Additionally, USD \$ 1,609,890 Rural Enterprise Development Facility (REDF) was disbursed to 2,223 Micro and Small enterprises (MSEs).

These interventions of the REP resulted in 3,833 new rural businesses being established (60% of them female-owned); 4,727 direct jobs were created; and 990 existing businesses were formalized (46% of them female-owned).

4. Trade and Industry Promotion

The Ministry continued to maintain trade and investment offices in selected countries, namely: USA, UK, Switzerland, Belgium, Japan, China, Turkey, South Africa and Nigeria. In addition to representing Ghana's trade and economic interests in their respective Missions abroad, they successfully represented Ghana in various international fora organized by WTO, UNCTAD, UNIDO, ITC, ACP-EU, AU and ECOWAS.

Regional Offices of the Ministry continue to play an important liaison and coordination role with regional administrations and MMDAs especially with regard to the District Industrialization Programme implemented by the Ministry through the 1D1F initiative.

5. Standardization and Conformity Assessment

In order to protect the health, safety and economic interest of consumers and expand access to markets (both domestic and international), the GSA completed the following:

1. Metrology

Verified **87,840** Weighing and Measuring devices (including 1,957 Trading Scales), calibrated **11,630** Weighing and Measuring devices, approved **136** Weighing and Measuring instruments Pattern and randomly inspected 5,833 Trading devices to improve their competitiveness. Inspection was done in all the regions during the period under consideration and a total of 48 Fuel Service Stations found to be under-delivering fuel to consumers were closed down and surcharged to serve as a deterrent.

2. Standardization

Developed **14** New Standards, adopted **201** International Standards, reviewed **34** Standards, standards **2,107** and trade-related documents/notifications disseminated and sold **1,758** standards were.

3. *Conformity Assessment*

Tested and analysed 18,868 product samples, maintained 10 ISO 17025:2005 Laboratories, inspected 65,509 High Risk Imported goods, issued 2,722 Certificates towards export (including 784 Health Certificates and 1,938 export Certificates), conducted 475 Factory Inspections, certified 626 locally manufactured products, inspected 1,275 Export Consignments to improve their competitiveness (including 450 Fish Consignments, and 18 scrap metals) and inspected 307 Fish Establishments and Vessels.

6. **Industrial Development**

One District One Factory (1D1F)

- The “One District One Factory” (1D1F) initiative is a key component of the Ten (10) Point Industrial Transformational Agenda of the Government. The initiative is designed to support the establishment of at least one industrial enterprise in each of the 260 Districts. The programme is private sector led but facilitated by Government.
- Two or more districts could collaborate to establish one factory if they have a common resource endowment. An existing enterprise that meets required criteria, including adding value to natural resources and also serving as import substitution may qualify under 1D1F. Government may intervene directly in districts where no promoters are identified initially, but will later off load interests to strategic investors.

Status of implementation of 1D1F

- A total of **(181)** projects were at various stages of implementation under the **1D1F** initiative across the 112 Districts across the country. The break-down is as follows: **(58)** **1D1F** companies/projects were in operation, **(26)** Projects were under construction, **(26)** were ready to commence implementation by the first quarter of 2020 (financed by local PFIs).
- **(58)** Projects were ready to commence implementation before the end of 2019 (small scale processing facilities, financed by AfDB).
- **(5)** Projects were ready to commence implementation before the end of 2019 (common user processing facilities, funded by AfDB).
- **(8)** Projects were ready to commence implementation before the end of 2019 (financed under the CNBM Facility).
- The Ministry completed the screening of 16,770 applications from Graduate Youth under the 1D1F ENABLE Youth programme. This component of the 1D1F initiative is expected to create new young dynamic entrepreneurs across the country.

Credit Facilities and Funds facilitated for 1D1F Companies

- Participating Financial Institutions (PFIs) - GHS430,760,422.29 (at subsidized interest rates).
- African Development Bank (AfDB) - GHS82,820,000.00.
- Government of Ghana (GoG) - GHS49,100,000.00.

Other Implementation Arrangements:

- 208 District implementation Support Teams (DIST) were constituted to provide and coordinate district level support to 1D1F companies including facilitating access to infrastructure facilities;

- 432 1D1F Business Promoters were provided with free Technical Assistance by the 1D1F Technical Support Group (TSG).

Jobs Created under 1D1F:

- (57) 1D1F Companies in operation had created (10,753) direct and (43,093) indirect employment.

National Industrial Revitalization Programme (Stimulus Package)

As of 31st December, 2019, 13 Participating Financial Institutions (PFIs) were involved in Stimulus Package. These Institutions had disbursed GHS 321.3 million disbursed to 29 of the Beneficiary Companies and these companies had created 9,000 direct and indirect jobs created by the 29 beneficiary companies.

The Ministry assisted business promoters through the provision of Free Technical Assistance and Interest payment subsidy.

Industrial Parks and Economic Zones

MOTI collaborated with Private Industrial Parks developers to support the establishment and occupancy of the following sites, which were at different stages of development: Appolonia Business City; West Park and Dawa Industrial Park. An agreement was expected to be reached between MOTI and Sino-Hydro to finance the commencement of work on the Greater Kumasi Industrial City Project.

The Ministry in collaboration with Sinohydro Corporation of China completed Feasibility Studies, Engineering Designs and Master Plan for the Greater Kumasi Industrial City, a 5000-acre multi-purpose special economic zone, incorporating the Boankra Inland Port and 21 specialized industrial parks including: a Technology and Innovation Center, Biopharmaceutical Park, Food & Beverage Manufacturing, Automobile Park, Aeronautical Maintenance Facility, Furniture City, Convention & Exhibition Center and a Residential Enclave.

The Ministry, under the World Bank financed Ghana Economic Transformation Project will work with Ghana Free Zones Authority and private sector enclave developers to rehabilitate and complete selected last mile and off-site infrastructure development activities, including Water Supply Systems, Waste Management Systems, Arterial Road Networks and other social services.

Strategic Anchor Industries

The Strategic Anchor Industries Initiative is one of the Industrial Policy initiatives of MOTI designed to diversify and transform the economy by creating new pillars of growth and expansion in the industrial sector. The key strategic industries under the initiative are:

- Petrochemical
- Integrated Aluminum and Bauxite
- Iron and Steel
- Vehicle Assembly and Automotive Industry
- Garments and Textiles
- Pharmaceuticals
- Vegetable Oils and Fats (in particularly Oil Palm)

- Industrial Starch from Cassava
- Industrial Chemicals based on Industrial Salt
- Machinery and Equipment Manufacturing

Status of Implementation

Vehicle Assembly & Automotive Industry

- Automotive Development Policy was launched in August 2019. The strategic objective of the policy is to attract major OEMs to invest in vehicle assembly plants, rapidly increase production/sales volumes to create the economies of scale needed to develop a fully integrated automotive industrial hub in Ghana - vehicle assembly and local manufacturing of components and parts. The initial coverage of vehicles to be assembled under the policy includes new passenger cars, SUVs and light commercial vehicles which include Pick-ups, mini-buses and cargo vans.
- A Memorandum of Understanding was signed with Toyota Tsusho to assemble Toyota & Suzuki vehicles in Ghana.

2019 FINANCIAL PERFORMANCE

SOURCE		APPROVED BUDGET (GH¢)	ACTUAL RECEIPTS (GH¢) AS AT OCT	ACTUAL EXPENDITURE (GH¢) AS AT OCT
1	GoG			
	Compensation of Employees	59,358,546.00	34,968,665.02	34,968,665.02
	Use of Goods & Services	13,707,484.00	10,408,808.55	10,408,808.55
	CAPEX	85,500,000.00	84,213,780.23	84,213,780.23
2	IGF	61,495,843.00	48,953,082.57	48,953,082.57
3	DEV'T PARTNERS	86,580,000.00	124,746,658.20	124,746,658.20
	TOTAL	306,641,873.00	303,290,994.57	303,290,994.57

CHALLENGES

Inadequate Financial Resources

Adequate funding for programme and project implementation was a major challenge encountered by the Ministry and its Agencies. This impacted on the Ministry's ability to attain all the development objectives it set out to achieve at the beginning of 2019.

Inadequate Monitoring and Evaluation of Programmes and Projects

The inability of the Ministry to undertake routine monitoring and evaluation of its programmes and project it was implementing affected the ability of the Ministry to benchmark progress against set targets. The major challenge impeding monitoring was the lack of staff strength and capacity. Additionally, logistical constraints and pecuniary deficits contributed to limiting factors for effective performance of the PPME Directorate.

Inadequate Trade and Industry Data

Inadequate and sometimes outdated data is a major challenge confronting the Ministry in the execution of its mandate. This is worsened by the fact that data gathering is an expensive venture and sometimes difficult to collect.

PROGRAMMES AND PROJECTS FOR 2020

One District One Factory Initiative

112 ongoing 1D1F projects of business promoters in 112 Districts will be supported with Capex/Interest subsidy while 150 additional 1D1F Projects in the Districts without 1D1F projects/promoters will be supported with Equity Contribution and Interest Payment Subsidy to leverage additional capital investment required through PFIs.

Additionally, the Ministry will select ten (10) strategically placed companies from across the country for Government support through quasi-equity to recapitalize their operations.

Strategic Anchor Industries and Special Projects

The three new anchor industry projects to be implemented in collaboration with the private sector investors in 2020. Firstly, the Ministry will commence implementation of the Textiles Reform Programme. The Programme will seek to improve the performance of the Textiles industry through capacity of firms operating in the sector. In line with this training and capacity building workshops will be organized for these firms.

Secondly, the Ghana Automotive Development Programme (GADP) will be implemented by the Ministry to help develop the local automotive industry. The GADP is a long-term programme designed to attract initial investment in the form of SKD and progress those investments toward CKD assembly and component production, to open opportunities local content development and supplier development in the local automotive industry.

Thirdly, the Ministry will implement the Integrated Sugar Development Programme. The Programme seeks to establish in Ghana the institutional and regulatory support systems required to grow a globally competitive sugar industry.

Industrial Parks and SEZs

The three priority projects to be implemented in collaboration with private sector investors in 2020 are:

- Greater Kumasi Industrial City and SEZ (textile and garments, pharma, auto, agro-processing)
- Builsa Agro-Processing
- Petroleum Industrial Hub in Shama

Business Regulatory Reforms and Public Private Dialogue

The Business Regulations Consultation Portal and the E-Registry will be fully operational in 2020, and the capacity of Regulatory Units in MDAs responsible for reforms will be strengthened to undertake Regulatory Impact Assessments of proposed policies, regulations and legislations.

A permanent mechanism for Public-Private Dialogue (PPD) will be institutionalized for regular consultations and structured dialogue between the Private Sector and Government leading to a Business Compact (with the Private Sector) and Presidential Business Summit.

African Continental Free Trade Area (AfCFTA)

Ghana is hosting the Headquarters of the AfCFTA in Accra. This requires the provision of a fully furnished/equipped Headquarters and Official Residence of the Director General. A National Coordinating Office will be established to facilitate the implementation of the AfCFTA in Ghana and harness its benefits. This will require a facelift of the MoTI office building.

A National Steering Committee and 7 Technical Working Groups (TWG) would design and oversee the implementation and alignment of a comprehensive Programme of Action to Boost Intra-African Trade (BIAT) in Ghana to the AfCFTA. The BIAT will cover interventions in the following area:

1. Trade Policy
2. Trade Facilitation
3. Enhancing Productive Capacity
4. Trade-Related Infrastructure
5. Trade Finance
6. Trade Information
7. Factor Market Integration

PART ONE: PROFILE OF THE SECTOR MINISTRY

1.0 INTRODUCTION

The Ministry of Trade and Industry (MOTI) is one of the Ministries of the Government of Ghana established under the 1992 Constitution and the Civil Service Law. It is the primary Government agency with the overall mandate of formulating and developing trade and industry policies, supervising its implementation, monitoring and evaluation in Ghana.

In the pursuit of its mandate the Ministry is represented in all the 10 regions of Ghana, and in the major ports and border entry/exit points. In addition, it maintains nine overseas offices which are Nigeria (Abuja), Belgium (Brussels) Switzerland (Geneva), UK (London) USA (Washington), Turkey (Ankara), Japan (Tokyo), China (Beijing) and South Africa (Pretoria) for trade and investment promotion.

a. Vision

The Vision of the Ministry is to establish Ghana as a major value added manufacturing, industrial and commercial hub in West Africa by the year 2025.

b. Mission

The mission of the Ministry is to develop a vibrant, technology-driven, liberalized and competitive trade, industrial and services sector that significantly contributes to inclusive and sustainable economic growth and employment creation, particularly involving mass mobilization of rural communities and other vulnerable groups including women.

c. Functions

The Ministry is mandated to carry out the following functions;

- To formulate and harmonize policies that will ensure inter-sectoral collaboration in the implementation of trade and industrial policies, both at national and global levels.
- To improve entrepreneurial skills, technological capabilities and accessibility to credit and market.
- To develop programmes and activities for institutional capacity building to meet the challenges of the global market.
- To develop standards and quality systems to meet production requirements for local and international markets.
- To facilitate the development of the production base and expansion of cross border trade.
- To facilitate private sector access to capital investment, technology, markets, research and development.
- To facilitate the removal of institutional and legal bottlenecks to trade and industry.
- To collect, collate, store and disseminate timely and accurate information on trade and industrial development of stakeholders.

d. Policy Objectives of the Ministry

The objectives of the Ministry are set within the context of the 2017-2024 Coordinated Programme of Economic and Social Development Policies, to develop a vibrant, technology-driven, liberalized and competitive trade and industrial sector that significantly contributes to inclusive and sustainable economic growth and employment creation, particularly involving mass mobilization of rural communities and other vulnerable groups including women through;

- i. Attracting private capital from both domestic and international sources;
- ii. Pursuing and expanding market access;
- iii. Promoting an enabling environment and effective regulatory framework for corporate management;
- iv. Improving efficiency and competitiveness of MSMEs;
- v. Improving private sector productivity and competitiveness both domestically globally;
- vi. Ensuring rapid industrialization driven by strong linkages to Agric and other natural resource endowments

e. Organizational Structure

The Ministry maintains a well-defined and functional structure for its Directorates and Agencies to enhance performance and efficiency in the discharge of its services. These are as follows;

- i. Policy Planning, Monitoring and Evaluation,
- ii. Research, Statistics, and Information Management,
- iii. Trade,
- iv. Industry,
- v. Human Resource Management,
- vi. Finance and Administration,
- vii. Regional Offices.

ORGANOGRAM OF THE MINISTRY OF TRADE AND INDUSTRY (MOTI)

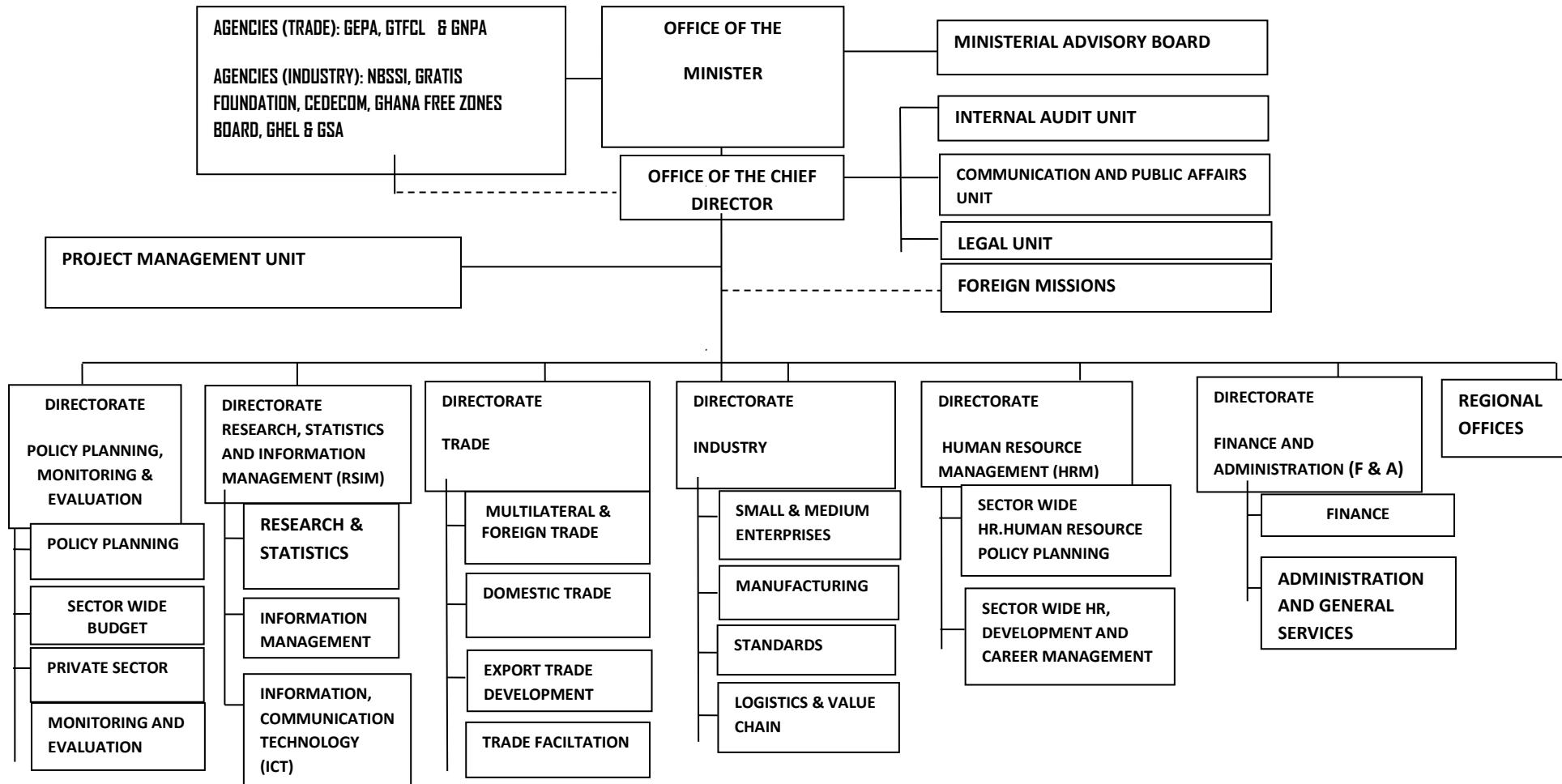


Fig.1: Organogram Of The Ministry Of Trade And Industry (MOTI)

1.1 AGENCIES UNDER THE MINISTRY

The Ministry also exercises oversight responsibility over the following Agencies, Public Boards, and State Owned Enterprises (SOEs):

i. Sub-Vented Agencies

1. Ghana Export Promotion Authority (GEPA)
2. Ghana Standards Authority (GSA),
3. Ghana National Procurement Agency Limited (GNPA)

ii. Public Boards and Commissions

1. National Board for Small Scale Industries (NBSSI)
2. Ghana Free Zones Authority (GFZA)
3. Ghana International Trade Commission (GITC)
4. Central Region Development Commission (CEDECOM)
5. Gratis Foundation of Ghana

iii. State Owned Enterprises

1. Ghana Trade Fair Company Limited (GTFC),
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3. GIHOC Distilleries Company Limited
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The Ministry also maintains border post offices at Akanu, Aflao, Kpedze (Volta Region), Sehwi Wharf, Elubo, Kwamesekrom (Western Region), Gonokrom, Sampa, Osei Kwamekrom (Brong-Ahafo Region) and Bawku (Upper East Region).

PART TWO: KEY ACHIEVEMENT, REFORMS AND SUSTAINABLE DEVELOPMENT GOALS (SDGs) OF THE SECTOR

3.0 Introduction

During the period under review, the Ministry continued with implementation of the 10 point industrial transformation agenda aimed at improving the performance of the trade and industry sector of the economy. Key initiatives under the agenda were the One District One Factory' (1D1F) initiative; Strategic Anchor Industries Initiative; Industrial Parks and Special Economic Zones; Small and Medium-Scale Enterprise Development; Export Development and Diversification; and Business Regulatory Reforms Strategy

The section below presents a report on the implementation of the 10 point agenda and other programmes, projects and initiatives of the Ministry and its sector agencies during the 2019 fiscal year.

3.1 Programmes and Achievements

The following enumerates the major achievements attained by the Ministry in the implementation of its 2019 work programme:

1. Management and Administration (Cross-Cutting Business Regulatory Reforms):

Following the improvement in Ghana's Doing Business rankings by six (6) places to 114th in Doing Business (DB) 2019, the institutional mechanisms for further progress were strengthened under the Business Regulatory Reform (BRR) Programme:

- Nine (9) Technical Working Groups (TWGs) covering nine (9) Doing Business Indicators commenced work on priority reforms to improve Ghana's performance in the DB Survey in 2020 (DB 2021 Report). Key areas of reforms underway targeted at improving trade facilitation at the Ports and improving processes for resolving insolvency, starting a business, obtaining construction permits, land title transfer and connecting electricity for industrial purposes.
- The following IT-enabled tools for transparency and inclusiveness in regulatory governance were developed:
 - iv. A new Business Regulation Consultation Portal was developed as an interactive platform for MDAs to seek extensive feedback on business related policy, legislative and regulatory reforms, from the private sector and the public at large.
 - v. Preparatory work was completed for the establishment of an Electronic Registry for Business Regulations which will provide free public access to business laws, legislations, regulatory notices, administrative directives, forms and fees.
 - vi. Forty (40) public officials were trained and equipped with skills in Regulatory Impact Assessment (RIA). This was intended to build capacity of Ministries to establish Regulatory Reform Units and undertake comprehensive impact analysis of new and existing regulations/policies that affect private sector competitiveness in their respective sectors.

2. Trade Development

Multilateral and Regional Trade

African Continental Free Trade Area (AfCFTA)

- Ghana was selected in July 2019 by the AU Heads of State and Government to host the Headquarters of the African Continental Free Trade Area (AfCFTA) in Accra, after a successful bid process. In fulfillment of the bid requirements, Government is

expected to provide permanent and secure accommodation for the Headquarters and the official residence of the Director General (DG). The AfCFTA Secretariat is expected to become operational not later than 31st March 2020.

- A 3-Day National Conference on harnessing the benefits of the AfCFTA in Ghana was successfully organized for over a 1,000 delegates consisting of Senior Policy Makers, Parliamentarians, the Business Community, Academia, Civil Society Organizations, Development Partners, Private Sector Operatives and the Media.
- His Excellency the President of Ghana constituted an Inter-Ministerial Facilitation Committee to provide strategic direction and coordinate support for the implementation of the AfCFTA in Ghana. A National AfCFTA Coordinating Office was being established at MOTI to serve as a one-stop facilitation centre and information hub. In addition, a National Steering Committee and Technical Working Groups (TWGs) will coordinate support to the private sector under a programme of action on Boosting Intra-African Trade (BIAT).

Economic Partnership Agreement (EPA)

The process begun towards finalizing the tariff dismantling calendar on the EPA. The first phase of implementation is expected to begin in 2020.

Export Diversification

To facilitate the diversification of products and markets for Ghanaian exports, the Ministry supported over 70 exporters to participate in various international fairs and expositions.

Ghana Export Promotion Authority (GEPA)

- 10 Ghanaian tertiary institutions were supported to participate in Student Recruitment Drive in Lagos, Abuja and Port Harcourt. In line with this, 985 enquiries were received.
- 10 companies and 4 export products associations participated in Fruit Logistica Fair, from the 6th to 8th February 2019 in Germany. Coconut value chain was emphasized by Ghana during the fair; hence there were several enquiries on coconut and its derivatives.
- 10 companies participated in special exhibition in Ethiopia to mark the Ghana @ 62 celebrations in Ethiopia, from the 8th to 10th March 2019 through collaborative effort between GEPA & Ministry of Foreign Affairs and Regional Integration and the Ghana Mission in Addis Ababa.
- 10 companies participated in Apparel and Textiles Sourcing event in Miami, USA, from 28-30th May 2019. Over \$750,000 worth of unconfirmed orders were received.

Ghana International Trade Commission (GITC)

i. Preparation of Four Legislative Instruments (L.Is):

Two Legislative Instruments on Antidumping and Customs Valuation (Dispute Settlement) Regulations were completed, Gazetted in June, 2019 and published. The remaining two on Safeguard Measures and Subsidy & Countervailing Measures Regulations have gone through the Office of Attorney-General's drafting stages and was ready to be subjected to stakeholder validations and parliamentary pre-laying.

ii. Adjudication (resolution) of Trade Petitions:

Five Trade petitions were received from Aluworks, Coca Cola Bottling (GH) Company, Ghana Cement Manufacturers Association, Steel Manufacturers Association of Ghana and Biscuit Manufacturers Association of Ghana. These petitions were at various stages of the adjudication process with most of them being at the vetting and investigations stages.

iii. Formulation of Operations Guidelines:

The Commission developed a guide (form) for petitioners and operations manual for commissioners to facilitate the work of the Commission. Additionally, the Commission commenced the development of a web-based knowledge management portal with an online discussion tool and an electronic library. The inception phase was successfully completed.

iv. Recruitments and operations of the commission

The commission began the process to recruit staff for the Secretariat. In line with this, a Scheme of Service document for the Commission was developed developed in consultation with the Public Services Commission and the Management Services Division. Additionally, the Fair Wages and Salaries Commission completed work on the grades/compensations determinations. A request was therefore submitted to the Ministry of Finance for the Commission to be issued with financial clearance to enable it recruit staff.

3. Business Development and Promotion

A. Technology Transfer, Research and Product Development

The following Technology Transfer, Research and Product Development activities were delivered by the GRATIS Foundation:

Training

- 305 apprentices were trained towards NVTI certification
- 172 apprentices were trained towards TEU/NABTEX certification
- 1116 students from engineering institutions and master crafts persons were trained.

Equipment manufacturing

- 5,071 spare parts were repaired and maintained
- 216 equipment were manufactured and repaired.

B. Micro and Small Business Development

The underlisted achievements were delivered by the National Board for Small Scale Industries (NBSSI):

- For the period under review, 2,583 new businesses were established and 4,685 new businesses were created across the country. 2,801 Business Development Programmes were organized for 38,577 MSMEs to improve their capacity during the period. The Board also assisted 638 MSMEs to formalize their businesses through registration with the Registrar General's Department.

- The Board collaborated with GIZ and trained 3,825 youth in Ashanti, Brong-Ahafo and Greater Accra Regions. The objective of the collaboration was to provide 4,800 Migrants and Potential Migrants with the needed skills to start or improve their existing businesses under the NBSSI – Youth Employment and Entrepreneurship programme and GIZ’s “Entrepreneurship and Skills Development Training for Migrants and Potential Migrants Programme”
- Again, the Board collaborated with the Ministry of Inner City and Zongo Development to implement one of its socio-economic and livelihood initiatives dubbed the “Zongo Cuisine Programme”. The Program sought to empower small and medium scale businesses in the food industry towards sustainable development. Its main objective was to provide entrepreneurship, management, technical and productivity improvement training support to informal sector food vendors for improved competitiveness and market access leading to increased job creation and household incomes. Under this arrangement, a total of 765 Participants were trained.

Access to Finance

NBSSI assisted 1,878 MSMEs to access credit to the tune of Four Million Five Hundred and Sixty-Eight Thousand Seven Hundred and Ten Ghana Cedis (GHS4,568,710.00).

C. Central Region Development

CEDECOM identified 1,200 acres of land at various districts in the Central Region for Light Industrial Zones. An International Investment Conference was successfully organized to woo private sector investment into the region.

The Commission also identified Seven (7) resource potentials in the Region for the Ministry’s flagship 1D1F Initiative and consequently prepared Five (5) resource plans for Twenty Two (22) MMDAs for the programme.

D. Rural Enterprise Programme (REP)

During the period under review, the REP trained 11,528 persons in business development skills. 5,942 persons were trained and supported as master crafts persons and apprentices. The Programme disbursed USD \$146,566 to 182 clients as matching grants. Additionally, USD \$ 1,609,890 Rural Enterprise Development Facility (REDF) was disbursed to 2,223 Micro and Small enterprises (MSEs).

These interventions of the REP resulted in 3,833 new rural businesses being established (60% of them female-owned); 4,727 direct jobs were created; and 990 existing businesses were formalized (46% of them female-owned).

4. Trade and Industry Promotion

The Ministry continued to maintain trade and investment offices in selected countries, namely: USA, UK, Switzerland, Belgium, Japan, China, Turkey, South Africa and Nigeria. In addition to representing Ghana’s trade and economic interests in their respective Missions abroad, they successfully represented Ghana in various international fora organized by WTO, UNCTAD, UNIDO, ITC, ACP-EU, AU and ECOWAS.

Regional Offices of the Ministry continue to play an important liaison and coordination role with regional administrations and MMDAs especially with regard to the District Industrialization Programme implemented by the Ministry through the 1D1F initiative.

5. Standardization and Conformity Assessment

In order to protect the health, safety and economic interest of consumers and expand access to markets (both domestic and international), the GSA completed the following:

1. Metrology

Verified **87,840** Weighing and Measuring devices (including 1,957 Trading Scales), calibrated **11,630** Weighing and Measuring devices, approved **136** Weighing and Measuring instruments Pattern and randomly inspected 5,833 Trading devices to improve their competitiveness. Inspection was done in all the regions during the period under consideration and a total of 48 Fuel Service Stations found to be under-delivering fuel to consumers were closed down and surcharged to serve as a deterrent.

2. Standardization

Developed 14 New Standards, adopted **201** International Standards, reviewed **34** Standards, standards **2,107** and trade-related documents/notifications disseminated and sold **1,758** standards were.

4. Conformity Assessment

Tested and analysed 18,868 product samples, maintained 10 ISO 17025:2005 Laboratories, inspected 65,509 High Risk Imported goods, issued 2,722 Certificates towards export (including 784 Health Certificates and 1,938 export Certificates), conducted 475 Factory Inspections, certified 626 locally manufactured products, inspected 1,275 Export Consignments to improve their competitiveness (including 450 Fish Consignments, and 18 scrap metals) and inspected 307 Fish Establishments and Vessels.

6. Industrial Development

One District One Factory (1D1F)

The “One District One Factory” (1D1F) initiative is a key component of the Ten (10) Point Industrial Transformational Agenda of the Government. The initiative is designed to support the establishment of at least one industrial enterprise in each of the 260 Districts. The programme is private sector led but facilitated by Government.

Two or more districts could collaborate to establish one factory if they have a common resource endowment. An existing enterprise that meets required criteria, including adding value to natural resources and also serving as import substitution may qualify under 1D1F. Government may intervene directly in districts where no promoters are identified initially, but will later off load interests to strategic investors.

Status of implementation of 1D1F

- A total of **(181)** projects were at various stages of implementation under the **1D1F** initiative across the 112 Districts across the country. The break-down is as follows: **(58)** **1D1F** companies/projects were in operation, **(26)** Projects were under

construction, **(26) were** ready to commence implementation by the first quarter of 2020 (financed by local PFIs).

- **(58)** Projects were ready to commence implementation before the end of 2019 (small scale processing facilities, financed by AfDB).
- **(5)** Projects were ready to commence implementation before the end of 2019 (common user processing facilities, funded by AfDB).
- **(8)** Projects were ready to commence implementation before the end of 2019 (financed under the CNBM Facility).
- The Ministry completed the screening of 16,770 applications from Graduate Youth under the 1D1F ENABLE Youth programme. This component of the 1D1F initiative is expected to create new young dynamic entrepreneurs across the country.

Credit Facilities and Funds facilitated for 1D1F Companies

- Participating Financial Institutions (PFIs) - GHS430,760,422.29 (at subsidized interest rates).
- African Development Bank (AfDB) - GHS82,820,000.00.
- Government of Ghana (GoG) - GHS49,100,000.00.

Other Implementation Arrangements:

- 208 District implementation Support Teams (DIST) were constituted to provide and coordinate district level support to 1D1F companies including facilitating access to infrastructure facilities;
- 432 1D1F Business Promoters were provided with free Technical Assistance by the 1D1F Technical Support Group (TSG).

Jobs Created under 1D1F:

- **(57)** 1D1F Companies in operation had created (10,753) direct and (43,093) indirect employment.

National Industrial Revitalization Programme (Stimulus Package)

As of 31st December, 2019, 13 Participating Financial Institutions (PFIs) were involved in Stimulus Package. These Institutions had disbursed GHS 321.3 million disbursed to 29 of the Beneficiary Companies and these companies had created 9,000 direct and indirect jobs created by the 29 beneficiary companies.

The Ministry assisted business promoters through the provision of Free Technical Assistance and Interest payment subsidy.

Industrial Parks and Economic Zones

MOTI collaborated with Private Industrial Parks developers to support the establishment and occupancy of the following sites, which were at different stages of development: Appolonia Business City; West Park and Dawa Industrial Park. An agreement was expected to be reached between MOTI and Sino-Hydro to finance the commencement of work on the Greater Kumasi Industrial City Project.

The Ministry in collaboration with Sino-Hydro Corporation of China completed Feasibility Studies, Engineering Designs and Master Plan for the Greater Kumasi Industrial City, a 5000-acre multi-purpose special economic zone, incorporating the Boankra Inland Port and 21 specialized industrial parks including: a Technology and Innovation Center,

Biopharmaceutical Park, Food & Beverage Manufacturing, Automobile Park, Aeronautical Maintenance Facility, Furniture City, Convention & Exhibition Center and a Residential Enclave.

The Ministry, under the World Bank financed Ghana Economic Transformation Project will work with Ghana Free Zones Authority and private sector enclave developers to rehabilitate and complete selected last mile and off-site infrastructure development activities, including Water Supply Systems, Waste Management Systems, Arterial Road Networks and other social services. A dedicated Programme of Action will be implemented to attract anchor tenants to populate these Industrial Parks and Special Economic Zones.

The Ministry was seeking development financing for last mile infrastructure. There were positive feed-back from World Bank/IFC, DFID and AfDB in this regard.

Strategic Anchor Industries

The **Strategic Anchor Industries Initiative** is one of the Industrial Policy initiatives of MOTI designed to diversify and transform the economy by creating new pillars of growth and expansion in the industrial sector. The key strategic industries under the initiative are:

- ✓ Petrochemical
- ✓ Integrated Aluminum and Bauxite
- ✓ Iron and Steel
- ✓ Vehicle Assembly and Automotive Industry
- ✓ Garments and Textiles
- ✓ Pharmaceuticals
- ✓ Vegetable Oils and Fats (in particularly Oil Palm)
- ✓ Industrial Starch from Cassava
- ✓ Industrial Chemicals based on Industrial Salt
- ✓ Machinery and Equipment Manufacturing

Vehicle Assembly & Automotive Industry

- Automotive Development Policy was launched in August 2019. The strategic objective of the policy is to attract major OEMs to invest in vehicle assembly plants, rapidly increase production/sales volumes to create the economies of scale needed to develop a fully integrated automotive industrial hub in Ghana - vehicle assembly and local manufacturing of components and parts. The initial coverage of vehicles to be assembled under the policy includes new passenger cars, SUVs and light commercial vehicles which include Pick-ups, mini-buses and cargo vans.
- A Memorandum of Understanding was signed with Toyota Tsusho to assemble Toyota & Suzuki vehicles in Ghana.

3.3 Sustainable Development Goals

The Ministry's programmes and projects are more inclined to Goal 9 of the Sustainable Development Goals which seeks to build resilient infrastructure, promote sustainable industrialization and foster innovation. However, others goals impact on the activities of the Ministry.

Table 1: Sustainable Development Goals

NO.	SDGs	Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Status of Implementation		Challenges	Mitigating Strategy
				Year	Value		
1.	Goal 9	Industrial Parks and Economic Zones Initiative implemented (SDG Target 9.1)	Number of new industrial clusters and manufacturing enclaves developed	Mid-2019	3	1. High cost of electricity 2. Inadequate and unreliable electricity 3. Limited supply of raw materials 4. Inadequate investment in industrial research 5. Distressed but viable industries	
2.	Goal 9	New economic growth poles developed through the implementation of the Strategic Anchor Industries Programme (SDG Targets 9.2, 9.3, 9.4, 9.b, 9.c)	Number of anchor industries established (Integrated Aluminium, Iron and Steel, Oil Palm, Industrial Starch, etc.)	Mid-2019	7		
3.	Goal 9	Industries fairly distributed across the country through the implementation of the One District One Factory initiative (SDG Targets 9.2, 9.3, 9.4, 9.b, 9.c)	Count of factories initiated and/or established under the 1D1F programme	Mid-2019	183		
4.	Goal 9	Provision of funding support to firms under the Stimulus Package Programme (SDG Targets 9.2, 9.3, 9.4, 9.b, 9.c)	No of firms benefiting from the stimulus package and value of package: - No. of firms	Mid-2019	20 companies GHS304,3		1. High cost of electricity 2. Inadequate and unreliable electricity

NO.	SDGs	Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Status of Implementation		Challenges	Mitigating Strategy
				Year	Value		
			- Value of support		56,653.03	3. Limited supply of raw materials	
5.	Goal 17:	Manufactures share of merchandise exports (%) (SDG Targets 17.10, 17.11, 17.12)	The ratio of the total value of manufacturing products to total value of merchandise export, expressed as percentage.	2018	16.92%	4. Inadequate investment in industrial research 5. Distressed but viable industries 6. Land tenure system	
6.	Goals 9, 10, 12, 16, 17	Ease of Doing Business Ranking (SDG Targets 9.c, 10.5, 12.8, 16.3, 16.6, 16.7, 16.10, 16.b, 17.4, 17.7)	The index calculated as the ranking on the simple average of a country's percentile rankings on each of the 10 topics covered	2018	114th out of 190 countries	1. Tax burden on businesses 2. Inadequate access to affordable credit 3. Predominantly informal economy	
7.	Goals 9, 10, 12, 16, 17	Business Competitiveness Index (SDG Targets 9.c, 10.5, 12.8, 16.3, 16.6, 16.7, 16.10, 16.b, 17.4, 17.7)	The Business Competitiveness Index (BCI) focuses on the underlying microeconomic factors which determine the country's current sustainable levels of productivity and competitiveness. It specifically measures the sophistication	2018	106th out of 140		

NO.	SDGs	Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Status of Implementation		Challenges	Mitigating Strategy
				Year	Value		
			of company operations and strategy, as well as the quality of the overarching national business environment in which they operate.				
8.	Goals 2, 8, 9, 16	Domestic credit to private sector [percent of GDP] (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	The volume of credit to the private sector expressed as a percentage of the total loans and advances made by the DMBs	2018	21%	1. Tax burden on businesses 2. Inadequate access to affordable credit 3. Predominantly informal economy	
9.	Goals 2, 8, 9, 16	Proportion of DMB credit to manufacturing [percent] (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	The total value of DMBs credit into manufacturing as percentage of total credit to the private sector	2018	10%		
10.	Goals 2, 8, 9, 16	Gross fixed capital formation (percent of GDP) (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	Gross fixed capital formation is measured by the total value of a producer's acquisitions, less disposals, of fixed assets during the accounting period plus certain additions to the	2018	NA		

NO.	SDGs	Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Status of Implementation		Challenges	Mitigating Strategy
				Year	Value		
			value of non-produced assets (such as subsoil assets or major improvements in the quantity, quality or productivity of land) realised by the productive activity of institutional units.				

Table 2: SUMMARY OF 2019 FINANCIAL PERFORMANCE

SOURCE		APPROVED BUDGET (GH¢)	ACTUAL RECEIPTS (GH¢) AS AT OCT	ACTUAL EXPENDITURE (GH¢) AS AT OCT
1	GoG			
	Compensation of Employees	59,358,546.00	34,968,665.02	34,968,665.02
	Use of Goods & Services	13,707,484.00	10,408,808.55	10,408,808.55
	CAPEX	85,500,000.00	84,213,780.23	84,213,780.23
2	IGF	61,495,843.00	48,953,082.57	48,953,082.57
3	DEV'T PARTNERS	86,580,000.00	124,746,658.20	124,746,658.20
	TOTAL	306,641,873.00	303,290,994.57	303,290,994.57

UPDATE ON INDICATORS & TARGETS

Table 3: Update on Indicators & Targets

	Indicator (Categorised by Development Dimension of Agenda for Jobs)	Baseline	Actual	Target	Actual
Key National Indicators					
		2017	2018	2019	2019
ECONOMIC DEVELOPMENT					
1	Number of new industrial clusters and manufacturing enclaves developed.	0	1	2	1
2	Number of Anchor Industries Established (Industries also set up as 1D1F in the following sectors: Garment & Textiles, Vehicle Assembly, Vegetable Oils, Pharmaceutical)	N/A	N/A	N/A	28
3	No. of SMEs providing support to the commodity value chain	N/A	N/A	N/A	N/A
4	Business enterprise expenditure on R&D (BERD) (%)	N/A	N/A	N/A	N/A
5	No. of factories initiated and/or established under the 1D1F programme (figures are cumulative)	51	79	221	181
6	The number of firms benefiting from special stimulus package and value of package:				
	- No. of firms	N/A	30 firms	N/A	N/A
	- Value of support	N/A	GHS 305.53m	N/A	N/A
7	Manufactures share of merchandise exports (%) (Source: World Bank)	10.99	5.50	N/A	N/A

	Indicator (Categorised by Development Dimension of Agenda for Jobs)	Baseline	Actual	Target	Actual
Key National Indicators					
		2017	2018	2019	2019
8	Ease of Doing Business rank (World Bank)	108 th	120 th	40 th	114 th
	Business Competitiveness Index (Source: Global Competitiveness Index- World Economic Forum)	53.14	51.33	N/A	51.20
9	Domestic credit to private sector (% of GDP) (Source: World Bank)	13.86	11.70	N/A	N/A
10	Proportion of DMB credit to manufacturing (%) (Source: Bank of Ghana)	8.12%	9.811%	9.90%	9.90%
11	Share of credit of DMBs which is long term (%)	N/A	N/A	N/A	N/A
12	Gross fixed capital formation (% of GDP) (Source: World Bank)	20.58	14.18	N/A	N/A
13	Total beneficiaries of special SME interventions:				
	- NEIP: Training	N/A	7000	12000	12000
	Funding Support (Source: NEIP)	N/A	1350	3000	3000
	- Venture Capital Fund (Source: Venture Capital Fund)	\$14.04m	\$14.10m	N/A	\$14.41m
14	Share (percentage) of deposit money bank credit to private sector SMEs (Source: Bank of Ghana)	89.8	88	85.1	85.10

	Indicator (Categorised by Development Dimension of Agenda for Jobs)	Baseline	Actual	Target	Actual
Key National Indicators					
		2017	2018	2019	2019
14	Number of days to clear goods from the ports	1.25	1.25	0.6 (15hrs)	1.25
15	Competition Law enacted and implemented	Competition Law Drafted	Competition Policy Drafted	Policy approved and Law enacted	Consultations initiated
16	Number of district modern markets and retail infrastructure developed -modern markets -retail infrastructure	N/A	N/A	N/A	N/A
		N/A	N/A	N/A	N/A
17	Volume of goods transited through Ghana: - Transit cargo traffic (tonnes) (Source: Ghana Shippers Authority)	N/A	601,653	N/A	966,969
	- Transit container traffic (TEUs) (Source: Ghana Shippers Authority)	N/A	33,425	N/A	53,720

PART THREE: CHALLENGES

4.0 Introduction

The Ministry encountered a number of challenges in the implementation of its 2019 Action Plan. These challenges are enumerated below:

4.1 Inadequate Financial Resources

Adequate funding for programme and project implementation was a major challenge encountered by the Ministry and its Agencies. This impacted on the Ministry's ability to attain all the development objectives it set out to achieve at the beginning of 2019.

a. Mitigation Strategy

As a way of addressing the inadequate funding challenge, the Ministry prioritized the planned work programmes and projects. Additionally, it engaged a number of development partners in the implementation of its programmes.

4.2 Inadequate Monitoring and Evaluation of Programmes and Projects

The inability of the Ministry to undertake routine monitoring and evaluation of its programmes and project it was implementing affected the ability of the Ministry to benchmark progress against set targets. The major challenge impeding monitoring was the lack of staff strength and capacity. Additionally, logistical constraints and pecuniary deficits contributed to limiting factors for effective performance of the PPME Directorate.

a. Mitigating Strategy

The Ministry would institute a robust capacity building programmes for the PPME directorate to ensure that staff competencies in monitoring and evaluation are upgraded. In the coming year, monitoring and evaluation would be prioritized and improved.

4.3 Inadequate Trade and Industry Data

Inadequate and sometimes outdated data is a major challenge confronting the Ministry in the execution of its mandate. This is worsened by the fact that data gathering is an expensive venture and sometimes difficult to collect.

a. Mitigating Strategy

The Ministry sought to refocus the activities of its regional office and equip the offices to be able to collect real time trade and industry data.

PART FOUR: PROGRAMMES AND PROJECTS 2020

5.0 Introduction

The Ministry will continue with implementation of programmes, projects and initiatives aimed at boosting the performance of the trade and industry sector of the economy. These programmes and projects are elaborated below:

1D1F

112 ongoing 1D1F projects of business promoters in 112 Districts will be supported with Capex/Interest subsidy. 150 additional 1D1F Projects in the Districts without 1D1F projects/promoters will be supported with Equity Contribution and Interest Payment Subsidy to leverage additional capital investment required through PFIs.

Additionally, the Ministry will select ten (10) strategically placed companies from across the country for Government support through quasi-equity to recapitalize their operations.

Strategic Anchor Industries and Special Projects

The three new anchor industry projects to be implemented in collaboration with the private sector investors in 2020. Firstly, the Ministry will commence implementation of the Textiles Reform Programme. The Programme will seek to improve the performance of the Textiles industry through capacity of firms operating in the sector. In line with this training and capacity building workshops will be organized for these firms.

Secondly, the Ghana Automotive Development Programme (GADP) will be implemented by the Ministry to help develop the local automotive industry. The GADP is a long-term programme designed to attract initial investment in the form of SKD and progress those investments toward CKD assembly and component production, to open opportunities local content development and supplier development in the local automotive industry.

Thirdly, the Ministry will implement the Integrated Sugar Development Programme. The Programme seeks to establish in Ghana the institutional and regulatory support systems required to grow a globally competitive sugar industry.

Industrial Parks and SEZs

The three priority projects to be implemented in collaboration with private sector investors in 2020 are:

- Greater Kumasi Industrial City and SEZ (textile and garments, pharma, auto, agro-processing)
- Builsa Agro-Processing
- Petroleum Industrial Hub in Shama

Business Regulatory Reforms and Public Private Dialogue

The Business Regulations Consultation Portal and the E-Registry will be fully operational in 2020, and the capacity of Regulatory Units in MDAs responsible for reforms will be strengthened to undertake Regulatory Impact Assessments of proposed policies, regulations and legislations.

A permanent mechanism for Public-Private Dialogue (PPD) will be institutionalized for regular consultations and structured dialogue between the Private Sector and

Government leading to a Business Compact (with the Private Sector) and Presidential Business Summit.

African Continental Free Trade Area (AfCFTA)

Ghana is hosting the Headquarters of the AfCFTA in Accra. This requires the provision of a fully furnished/equipped Headquarters and Official Residence of the Director General. A National Coordinating Office will be established to facilitate the implementation of the AfCFTA in Ghana and harness its benefits. This will require a facelift of the MoTI office building.

A National Steering Committee and 7 Technical Working Groups (TWG) would design and oversee the implementation and alignment of a comprehensive Programme of Action to Boost Intra-African Trade (BIAT) in Ghana to the AfCFTA. The BIAT will cover interventions in the following area:

8. Trade Policy
9. Trade Facilitation
10. Enhancing Productive Capacity
11. Trade-Related Infrastructure
12. Trade Finance
13. Trade Information
14. Factor Market Integration

APPENDIX 1

EMPLOYMENT CREATED BY 58 1D1F PROJECTS UNDER OPERATION

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
1	Pam Pharmaceuticals Ltd.	Manufacture of Pharmaceutical products	Akwapim South	Eastern	422	116	306
2	Prefos Ghana Limited.	Manufacture of street lights and poles including delivery of electrical and related services	Ejisu Municipal	Ashanti	82	57	25
3	Brompton Portfolio	Manufacturing toilet roll	Akuapim South Municipal	Eastern	105	25	80
4	Profad Glazing System Limited	Manufacturing roofing sheet	Adentan Municipal Assembly	Greater Accra	57	57	-
5	Osiadan Concretes Products Ltd	Manufacturing of concrete products	Weija Gbawe	Greater Accra	15	15	-
6	Ankod Industries	Manufacturing and distribution of roofing sheets, and related products	Shai Osudoku	Greater ACCRA	120	120	-
7	Golden Milan Limited	Manufacturing of aluminium profile to support the construction industry	Ningo Prampram	Greater ACCRA	100	80	20
8	Zuriel Carbon	Manufacturing of briquettes from saw dust for the export market	Kwahu West	Eastern	91	30	61
9	Skyline Steel	Manufacturing of steel	Ejisu	Ashanti	45	45	-

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
	Company Limited	roofing tiles					
10	Springs and Bolts Company Limited	Manufacturing Of U-Bolts and Leaf Springs and Trailor Suspension	Kumasi Asokwa	Ashanti	65	65	-
11	LK International Co. Limited (Motor King)	Assembling, distribution and maintenance of motor bikes, tricycles, bicycles etc	Tamale Municipal	Northern	392	45	347
12	Shaba Enterprise	Manufacture of cookers and other electricals	Kwahu West	Eastern	65	20	45
13	B5 Plus Alloys	Production of Steel and related products	Ningo Prampram	Greater Accra	1,900	1,900	-
14	Sentuo Ceramic Ghana	Production of Ceramic Tiles and related products	Tema Municipal	Greater Accra	850	300	550
15	KEDA Ceramics Company Limited.	Production of Ceramic Tiles from clay	Shama	Western	2,792	600	2,192
16	Kete Krachie Timber Recovery Limited.	The company uses a robust underwater logging system to recover trees from the Volta Lake and process it into wood and wood products	Asuogyaman	Eastern	55	15	40
17	Volta Forest Products Company	Wood processing	Hohoe Municipal	Volta	4,000	85	3,915
18	Miro Forestry Limited	Manufacturing of veneer and plywood	Sekyere Afram Plains	Ashanti	1,100	800	300
19	Sunda Ghana Investment	Production of Hardware e.g. Roofing Sheet, Iron rod and	Ga South	Greater Accra	1,450	450	1,000

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
	Company Ltd	nails					
20	EKA Foods	Agro-Processing	Sunyani East	Bono	1,470	20	1,450
21	Kaskazini Ltd	Processing of palm and kernel oil	Bekwai Municipality	Ashanti	30	30	-
22	Lan Tianyi Company Limited.	Cultivation and processing of soy into milk.	Shai Osudoku	Greater ACCRA	500	40	460
23	Strongmen Foods & Farms Ltd.	Cultivation, milling and distribution of rice	Yilo Krobo	Eastern	950	700	250
24	Feanza Industries	Processing of Coconut oil	Ellembelle	Western	1,660	160	1,500
25	Birim Oil Mills Limited	Processing of Oil Palm into edible oil.	Kwaebibrim	Eastern	295	95	200
26	Petersfield and Rey Group Limited	Processing of pineapple and orange into juices	Komenda Edina Eguafo Abirem	Central	1,250	50	1,200
27	Yedent Agro Limited	Processing of soya bean, maize and other cereals	Sunyani East	Bono	70	70	-
28	Savana Foods Empire Limited	Processing of Soya beans into cake and refined soy oil for domestic and industrial purposes	Wa Central	Upper West	1,450	250	1,200
29	Casa De Ropa	Processing Orange Fleshed Sweet Potato into bread, chips, crips and biscuits	Gomoa West	Central	154	154	-
30	Linise	Produce and process maize for the poultry industry and human consumption	Sunyani West	Bono	4,094	94	4,000

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
32	Caltech Ventures Ltd	Production and processing of cassava into Ethanol and Carbon Dioxide	Ho Municipal	Volta	1,200	200	1,000
33	Obibini Blackman Company Limited	Production of Alcoholic and Non-Alcoholic beverages	Suame	Ashanti	1,100	500	600
34	Vestor Oil Processing Company	Production of Edible oils	Bosomtwe	Ashanti	205	150	55
35	Ababio Express	Production of fruit juice and concentrates	Asokore-Mampong	Ashanti	1,160	160	1,000
36	Aglow Farms Ltd.	Processing of poultry products	Weija, Ga South	Greater ACCRA	3,080	80	3,000
37	Dagan Farms Ltd.	Fish farming and processing	Asuogyaman	Eastern	47	15	32
38	Nourisher Processing Ghana Ltd	Fruit juice processing	Accra Metropolitan	Greater Accra	610	450	160
39	Bibiani Logging Limited	Manufacturing of wood products	Kumasi Metropolitan	Ashanti	1,100	500	600
40	Agricultural, Industrial and Commercial Products AICP Limited	Processing of charcoal into activated carbon and related products for export	Kwabre Municipal	Ashanti	280	80	200
41	Gee Fresh Company Ltd.	Rearing and processing of guinea fowl	Tamale Municipal	Northern	5,398	398	5,000

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
42	Asamoah and Yamoah Farms	Rearing and processing of poultry and related products	Atwima Kwanwoma	Ashanti	120	120	-
43	Appah Farms Limited.	Rearing and processing of poultry into meat and related products.	Kwahu East	Eastern	140	40	100
44	Delawin Farms Ltd	Rearing and processing poultry and related products.	Kpone Katamanso	Greater Accra	79	20	59
45	Mass Industries Limited	Production of Biscuits etc.	Kpone Katamanso	Greater Accra	400	250	150
46	Sunda Ghana Diapers Limited	Production of Diapers and Sanitary Napkins	Ga South	Greater ACCRA	1,093	593	500
47	Nordiq Hygiene Care Industries Ltd.	Production of Diapers and Sanitary Napkins	Tema Municipal	Greater Accra	800	240	560
48	Everpure Ghana Ltd	Production of mineral, sachet and flavoured water and intravenous infusion	Ngleshie Amanfrom/Ga South	Greater ACCRA	4,600	600	4,000
48	Wentec Company	Production sachet and water labels	Accra Metro	Greater Accra	150	50	100
50	Integrated Compost & Recycling Plant Ltd	Recycling of waste into compost	Accra Metropolitan	Greater Accra	4,100	120	3,980
50	Home foods Processing	Veg. oil. Spices/Peppers/ Ready to eat meals	Tema Municipal	Greater ACCRA	80	80	-

NO.	COMPANY	ACTIVITY	DISTRICT	REGION	EMPLOYMENT	DIRECT	INDIRECT
51	Navina Cartel Garments	Garment and Apparel production	Okaikoi North	Greater Accra	500	200	300
52	Unijay Garments Ltd.	Manufacturing of various types of garment for both local and export markets	Asokwa, Ashanti	Ashanti	1,700	200	1,500
53	Maagrace Industries Limited	Manufacturing of various types of Garment	New Juaben Municipal Assembly	Eastern	400	100	300
54	KAD Industries	Manufacturing of garments	Accra Metropolitan	Greater ACCRA	450	450	-
55	Innovation Manufacturing Group	Manufacturing of biscuits, confectionery and related products	Kpone	Greater ACCRA	1,130	130	1,000
56	De United Foods Industries Limited	Manufacture of noodles and Spaghetti	Tema West	Greater Accra	381	234	147
57	Happy Sunshine Company Limited	Manufacturing of canned tomatoe	Suhum	Eastern	646	579	67
58	Glofert Ghana	Production of fertilizer to support agriculture	Suhum	Eastern	150	150	0
	TOTAL				56,728	13,177	43,551

*Since 2017

APPENDIX II

PROJECTS UNDER CONSTRUCTION

NO.	COMPANY	ACTIVITY	DISTRICT	REGION
1	SBA Company Ltd (Ashanti Foods)	Processing and canning of Ackee fruits for export	Bosomtwe	Ashanti
2	Odike Ventures	Manufacture of various types of garment	Afigya Kwabre	Ashanti
3	Best Fertilizer	Production of fertilizer to the agriculture	Asanti Akyim South	Ashanti
4	Central Sugar Company Ltd	Production and Processing of Cassava into industrial starch, ethanol and related products to support industry	Pru	Bono East
5	Atebubu-Amantin Agro Processing	Production and Processing of Cassava into industrial starch, ethanol and related products to support industry	Atebubu- Amantin	Bono East
6	Rhovanni Royal Ltd	Production of burnt bricks, pavement blocks, roofing tiles etc from clay.	Tano South	Ahafo
7	Yantab Products Limited	Recycling of paper to produce eggs crate, cartons and related products	Dormaa East	Bono
8	Ekumfi Fruit Processing Company	Production and processing of pineapple into juice	Ekumfi	Central
9	Beatex Enterprise Limited	Production of Mosquito Coils and related products	Kpone - Katamanso	Greater Accra
10	Leefound Company Limited	Production of tomato puree, ketchup and shitto	Ningo Prampram	Greater Accra
11	Premium Foods	Food Processing	Ejisu Municipal	Ashanti

NO.	COMPANY	ACTIVITY	DISTRICT	REGION
12	Entrance Industries Ltd	Manufacturing of pharmaceutical and related products	Ledzekuku-Krowor Municipal	Greater Accra
13	Blue Cross Infusion	Manufacturing of Infusions products	Ga West	Greater Accra
14	KYF Industrial Company Ltd.	Production of long-span roofing sheets to support the construction industry	Sunyani East	Bono
15	Zonda Sinotruk Assembly Plant Ltd	Assembling and marketing of heavy and light duty vehicles	Kpone Katamanso	Greater Accra
16	KOP Farms Consultancy Services Ltd	Cultivation and processing of grains	South Tongu	Volta
17	Voalys Farms	Livestock	Kwabre	Ashanti
18	Debridge	Production and processing of fish	Ho Municipal	Volta
19	Kingsgate Company Limited	Manufacturing of biscuits and related products	Efutu Municipal	Central
20	Nano Foods Limited	Production of Fruit Drinks and Mineral Water	Akuapim South Municipal District	Eastern
21	Soshada Company Limited	Cultivation and processing of vegetables, Onions, Okro etc.	Addo Nkwanta	Eastern
22	African European Textiles	Manufacturing of Cotton Yarns to support the textiles and garment industry	Tamale Metropolitan	Northern
23	Amalgamated Foods Limited	Production of animal feed	Accra Metro	Greater Accra
24	Mikaddo Laboratories	Manufacturing of	Tema Municipal	Greater Accra

NO.	COMPANY	ACTIVITY	DISTRICT	REGION
		pharmaceutical products		
25	OSR Beverage & Bottling Limited	Production of Non-Alcoholic Beverages	Adenta	Greater Accra
26	Kojach Limited	Production and packaging of pharmaceuticals	Kumasi Metropolitan	Ashanti